

TechFounders is looking for a...

# LEAD GENERATION / STARTUP SCOUTING INTERN

TechFounders is a 20-week international accelerator program offered by UnternehmerTUM – the Center for Innovation and Business Creation at the Technische Universität München. The program brings high-tech startups together with world leading industry partners, and venture capitalists. We are looking for a highly motivated Lead Generation / Startup Scouting Intern who wants to become part of a fast-growing accelerator program.

## WHO WE ARE LOOKING FOR

- ✧ All backgrounds are accepted while business, marketing, computer science and technical roles are preferred
- ✧ Ability to have a general understanding of different industry verticals and summarize what a company does
- ✧ Ability and intuition in deciding which startups are applicable
- ✧ Interested in startups and innovative technologies; tech-savvy and solution oriented
- ✧ Knowledge of online databases including Angellist and F6S.com is a plus
- ✧ Experience around data crawlers and extractors is a major plus
- ✧ Fluent in English, and minimum of good knowledge of German – fluency preferred

## YOUR RESPONSIBILITIES

- ✧ Lead generation through online research
- ✧ Organization of data within our startup database, salesforce and elsewhere
- ✧ Encouraging startups to apply for the program to meet deadlines while fulfilling both quality and quantity requirements
- ✧ Attending startup networking events and startup conferences to identify suitable startups
- ✧ Streamlining the process of finding, communicating with, processing, and evaluating potential startups

## WHAT WE OFFER

TechFounders is a young and international team, where you will have the opportunity to develop in a dynamic environment. Our colleagues are highly motivated, open-minded people, self-driven and with a great team spirit. You get access to the newest and most innovative technologies and meet the brightest entrepreneurs and people in the startup scene.

## TYPE OF CONTRACT

Full-time internship, 3-6 months  
Starting in September 2019

## LOCATION

Co-working space near Ostbahnhof

## YOUR APPLICATION

Cover Letter  
Resume/CV

## CONTACT

TechFounders  
UnternehmerTUM Projekt GmbH  
Lichtenbergstraße 6  
85748 Garching  
[www.techfounders.com](http://www.techfounders.com)  
[www.unternehmertum.de](http://www.unternehmertum.de)

Please submit your application at:  
<http://www.techfounders.com/jobs/>